

Epicor Electronic Reports

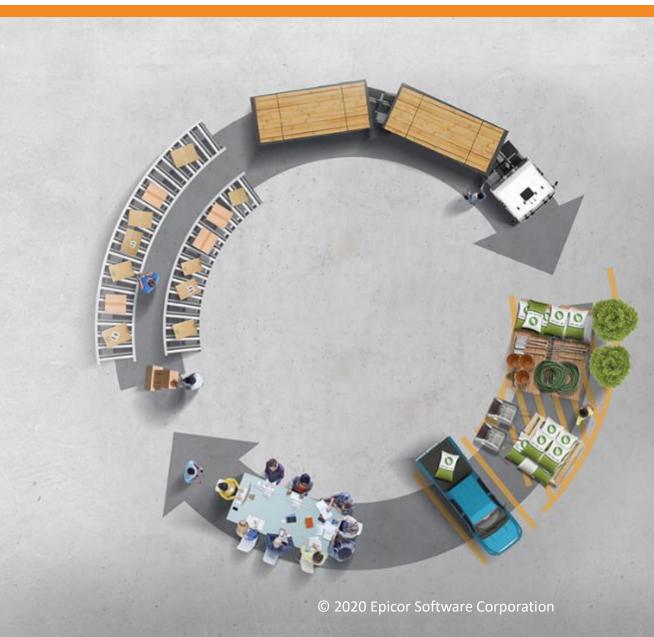
Szabolcs (Sabi) Ecsedi

Product Marketing Manager for Finance

Kayhan Karayel

Product Manager

March 31, 2020 Customer Webcast | Americas



Should You Have Any Questions...

- ▶ This webcast is being recorded
- Your lines are muted during the presentation
- Please enter your questions in the Q&A window any time during the webcast
- At the end of this session we will discuss some of the questions

Safe Harbor Statement

FORWARD-LOOKING STATEMENTS. Some of the information in the presentations constitute forward looking information, including with respect to future product strategies, financial condition, results of operations, continued profitability and activities of Epicor. While these forward-looking statements represent our current judgment, these statements are based on assumptions that are subject to a wide range of risks and our actual results could differ materially. Epicor undertakes no obligation to revise or update publicly any forward-looking statements.

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Resources

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Introduction

Epicor Electronic Reports

- Prepare electronic reports for third party organizations
- Chain multiple BAQs together
- XML, JSON, CSV, TXT file support
- Excel, PDF, Word, images supported with SSRS Report Server post processing
- Integrate with bank payment systems
- File tax returns and financial statements in electronic format

- Leverage simple einvoicing
- Work efficiently with advisory companies and auditors
- Strengthen your global business management with legally required electronic reports
- Modify electronic reports delivered by the **Epicor ERP Country** Specific Functionality (CSF) packages

Epicor Electronic Reports



► Epicor® ERP

Benefits

- Prepare electronic reports for third party organizations
- Work efficiently with advisory companies and auditors
- File your tax returns in
- Leverage simple e-invoiding Strengthen your global business
- Modify the electronic reports delivered by the Epicor ERP Country Specific Functionality (CSF) packages

A Powerful and Easy-to-Use Architecture

Epicor Electronic Reports is an optional module for your Epicor ERP system that allows multiple stakeholders to design, deliver and share electronic reporting solutions.

If your business needs to send any data from your Epicor ERP system in electronic format to a third-party organization such as customers, suppliers, auditing firms. analysts, advisory companies, banks, investors or authorities, regardless the amount of data or the frequency needed, this module is a smart addition to your

Files generated in Epicor Electronic Reports may contain financial and non-financial data retrieved from Epicor ERP such as the entire Chart of Accounts (COA) accounting transactions, tax rates, customer and supplier data, invoices, payments, required electronic reports inventory, supply chain and more.

Meeting Your Business Needs for Electronic Reporting

With Epicor Electronic Reporting you can deliver many different types of electronic reporting solutions that your business may need, including legally required electronic reports in certain countries.

Financial advisory companies offer services to businesses on improving their cash flow, help them with accessing financial capital or investments with better conditions. To assist the advisory process, during the initial analysis, these companies often require data in a pre-defined electronic structure and format, such as certain financial accounting transactions, periodic balances, income statements or financial budget plans

Publicly traded companies are obliged to file their financial statements, quarterly reports and many forms to the Electronic Data Gathering, Analysis, and Retrieval (EDGAR) system used at the U.S. Securities and Exchange Commission (SEC). With Epicor Electronic Reports it is possible to create reports fetching data directly from your Epicor ERP system and to generate the appropriate XML files for the filing process in an automated way in each period.

Type of Deliverable	Frequency	Size
Audit File Generation	Low	Large
Periodic Electronic Reports	Varies	Varies
Live Data Feeds	High	Small

New Fact Sheet available!

Coming in 10.2.600

Epicor ERP

Module	Master Data	Transactional Data
General Ledger	Chart of Accounts (COA) Tax / exemption rates	Journal entries Tax transactions
Accounts Payable / Accounts Receivable	Vendor details Customer details	Vendor & customer invoices and payments VAT transactions
Material Management	Part details Warehouse information	Purchase Orders Sales Orders Deliveries & receipts
Production	Machine / workstation details	Job transactions (material, labor, burden)

Data sources

- SQL tables
- BAQ
- EI

Output formats

- XML, JSON, CSV, TXT
- PDF, Excel, Word by SSRS Report Server post-processing

Frequency

Transaction- based / Live Data Feed	Periodic Electronic Reports	Annual / Large Audit files
Bank Payment Integrations	Filing Tax Returns	Financial Statements in electronic format
Electronic Invoices	Monthly VAT Reports	SAF-T XML files
Electronic Documents (orders, deliveries, receipts) / EDI	Invoices issued / received reports	Specific accounting balances
Electronic Ledgers (GL journal entries)	Inventory movement reports	







Electronic Reporting Solution Creators

- Epicor ERP users
- IT staff
- Epicor Professional Services (PS) consultants
- Epicor Custom Solutions Group (CSG)
- Epicor authorized consulting partners
- Epicor development team

Main Components

- Business Activity Query (BAQ)
- Report Data Definition (RDD)
- Report Style
- Electronic Interface (EI)
- Printing User Interface
- User definable parameter entry screens
- Business Process Management (BPM)
- Solution Workbench

Electronic Data Files Consumed By: Trading partners Advisory firms Strategic partners Digital signature U.S. Securities and Financial audits processors **Exchange Commission** (SEC) Analysts / Accountants Banks Investors Local authorities Local authorities Local authorities

Epicor Electronic Reports – Examples – CSFs

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<AuditFile xmlns="urn:OECD:StandardAuditFile-Tax:PT_1.04_01" xmlns:xsd="htl</p>
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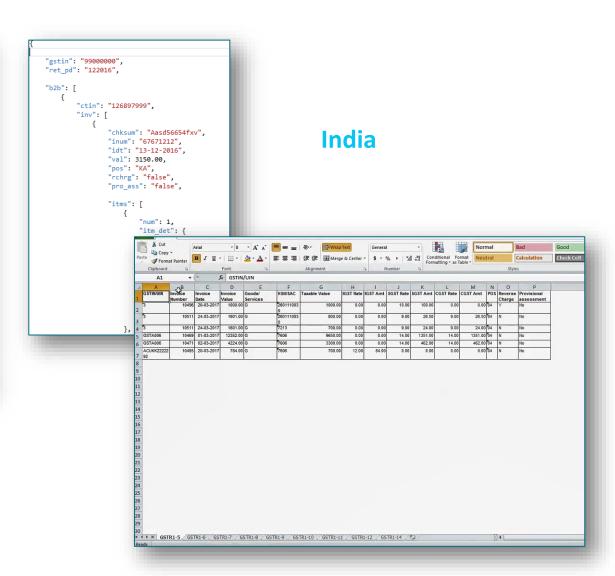
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Portugal

Poland

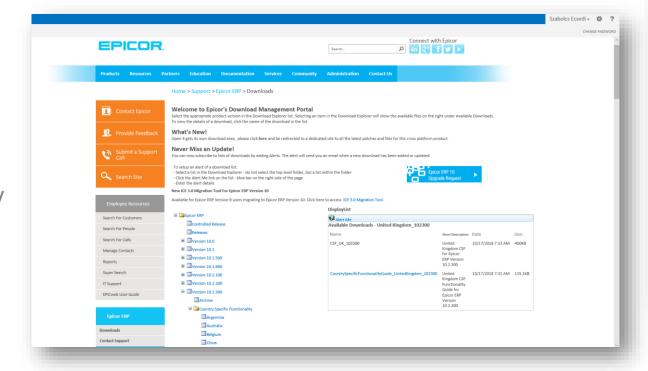


Country Specific Features (CSF)

Country Specific Functionality (CSF)

- Standalone packages available for download from EPICWeb
- CSFs updated regularly for each new Epicor ERP version
- User Guides

The Epicor **Flectronic** Reports is often used by dev teams to deliver CSF functionality



Epicor® ERP Country Specific Functionality (CSF) Overview



Product

▶ Epicor® ERP

Benefits

- ► Add-on local capabilities built on top of standard Epicor ERP functionality in any application program where required
- Consistent local language, look and feel throughout the application
- ▶ Reduced end-user training and total cost of ownership

- Electronic invoicing solutions Digital signature and transactional certification
- Integration with third party providers or live connection to
- ▶ Global expansion through flexible engines, multiple companies, books, currencies and consolidation

Ease of Use

- Same release cadence as Epicor ERP
- Separately downloadable packages with proper documentation
- Ouick and easy implementation
- Access to expertise of partner development ecosystem

Country Specific Functionality

When expanding your business to new regions or countries, the Country Specific Functionality packages provide access to a range of functionality required either by law or by a specific industry or by a widely used local process. The CSF packages are developed, tested and released with each Epicor ERP release ensuring a seamless experience for any users in the given country.

The CSF packages can be purchased separately for each country and these contain detailed documentation on the configuration of the add-on functionality included.

The user adoption and learning cycle of a CSF package triggers minimal efforts, because the interface looks exactly the same as Enicor ERP. New application screens, tabs, switches and the accompanying functionality are seamlessly added to the existing, standard Epicor ERP behavior.

Typically CSF packages also contain locally required human readable reports, electronic reports, declarations, statements, electronic invoicing solutions, payment ▶ Legally required electronic reports instruments, third party interfaces, tax handling logics, forms, validation or certification routines.

Global Business Management

Besides the CSFs there are many global capabilities available in Epicor ERP, built-in organically into the system that can be activated either by a new license purchase or by simply just starting to use a functionality available to any users as part of a Financials Core license. These are equally important as the CSF packages and should be considered carefully when managing your global business.

These functionality items allow your business to grow and expand into new geographies without the need of purchasing additional third-party software saving you precious time and costs when getting started with new practices.

The global business management capabilities go, in most cases, hand in hand with the individual country CSF packages. When planning to expand your business, it is highly recommended to discover and leverage these features.

Multi-Company Environment

Supporting your business growth globally, Epicor has designed the master and transactional data and the associated process flows in an organic way so that these could be seamlessly used in a multi-company environment without transforming the database or hassle with building out customizations or integrations in a

Global trading partners, customers, suppliers, parts across the entire Epicor ERP system support your business in different countries—where a company in Epicor

New Fact Sheet available!

Coming in 10.2.600

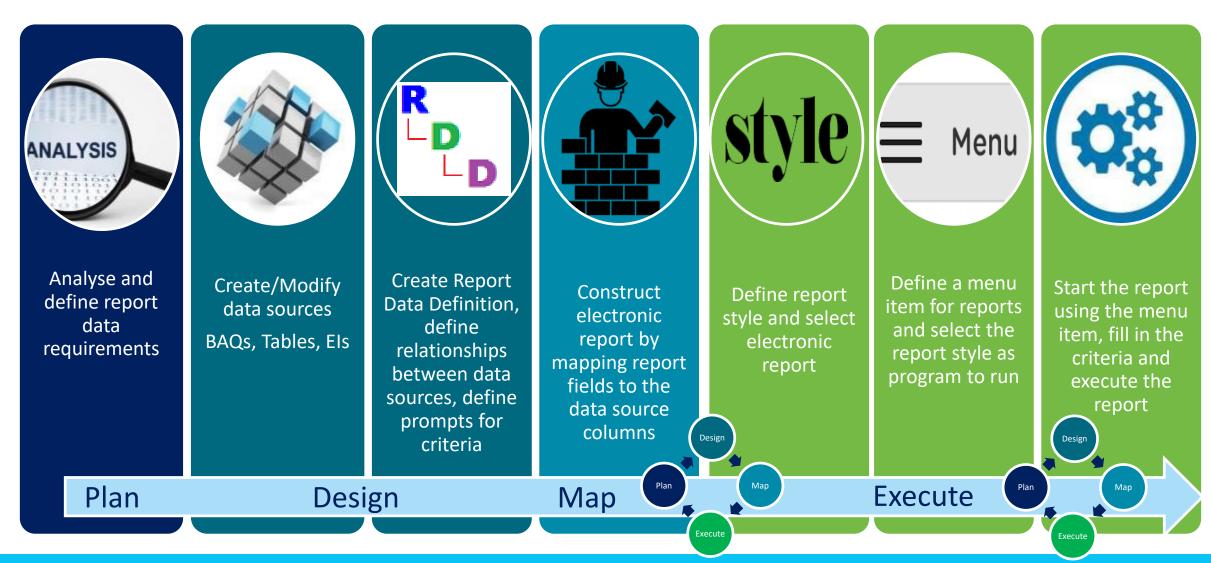
Country Specific Feature Updates

- ► **UK** MTD enhancements
- ► **Germany/France**: Electronic Invoices in PDF/A3 format
- Portugal: QR Code on AR invoices
- EU: EORI (Economic Operators
 Registration and Identification)
 Number, used for export to / import
 from the EU
- Updates for Netherlands, Sweden,
 Norway, India, UAE, Mexico,
 Colombia, China, Malaysia, Taiwan

- Saving cost for customers on becoming / remaining legally compliant in countries
- Add-on local capabilities built on top of standard Epicor ERP functionality in any application program where required
- Consistent local language, look and feel throughout the application
- Reduced end-user training and total cost of ownership
- Launch of CSF Partner Development
 Program leveraging extensibility –
 Poland, Indonesia, Thailand

Report Creation Overview

Epicor Electronic Reports – Design Flow



Epicor Electronic Reports Report Creation Process Overview

Inputs

- Business Activity Queries (BAQ)
- Tables
- Electronic Interface Programs (EI)
- External BAQs

Processes

- Dynamic Reports
- Report Styles in Applications

Outputs

- XML
- JSON
- Delimited
- Text

Post-Process

ElectronicInterface (EI)Programs



Data Sources / Inputs

- Business Activity Queries (BAQs)
 - User-friendly, easy-to-create, customized queries retrieve data from the Epicor ERP tables—these can be used in searches, reports and dashboards
- MS SQL Database
 - The tables where the ERP master, transactional, and look-up data are stored
 - I.e. Company, InvcHead, InvcDtl, Customer, GLJrnDtl, GLAccount, TaxType etc.
- ► Electronic Interface (EI) Programs
 - Standalone programs (C#) run by ERP
 - Input: process an arbitrary incoming data file to generate input for ERP
 - Output: retrieve and process ERP data to generate an output file
 - Post-processing: transform an already generated output file
- External BAQs
 - Customized queries to retrieve the data from tables in other databases

Processes

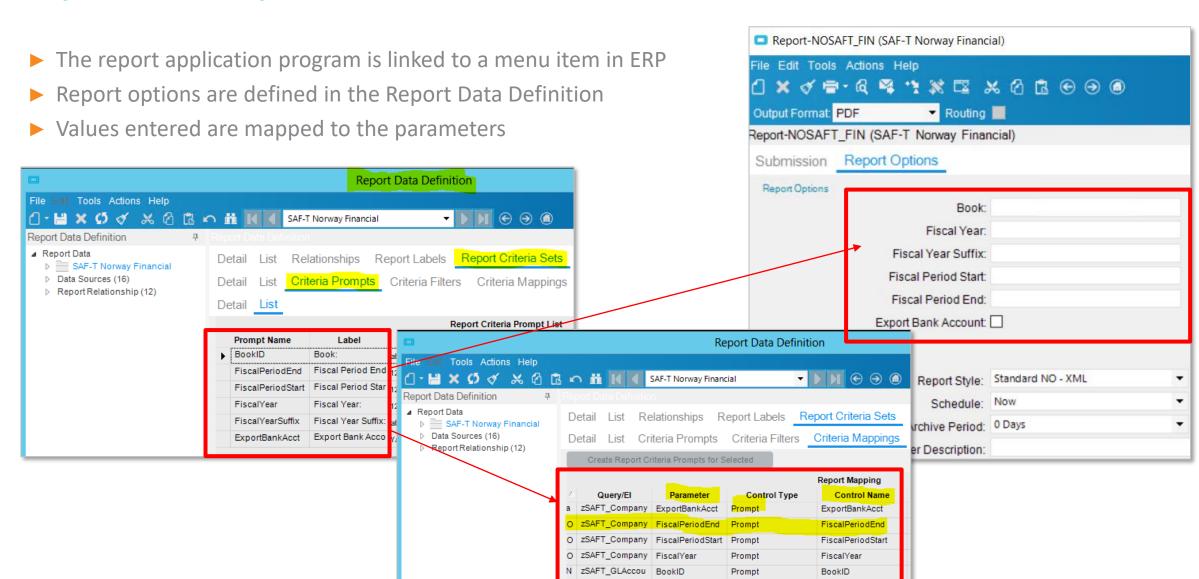
Dynamic Reports

 The run-time User Interface (UI) for running the reports is generated dynamically using the report options defined in Report Data Definition (RDD) entries

Report Styles

- The Electronic Report definition is associated with a Report Style
- Select the Report Style in the ERP application (i.e. AR Invoice)
- The Electronic Report output linked to the Report Style is generated

Dynamic Reports



Output Formats

- ► XML
- **JSON**
- Delimited files
- Text

Post-Processes

Process the output file content using an Electronic Interface (EI) program just before it is written to the file or after the file is generated

- Create a digital signature or checksums
- Add a style-sheet to the header
- Rename, copy or move the output file
- Encrypt the output file
- Convert the output file another format
- Or any other process needed to modify the file after the file is generated

Post-Process Adding a style sheet

XML document can be viewed as HTML.

```
<?xml version="1.0" encoding="UTF-8"?>
- <FinancialStatement>
   - <Organization>
        <Name>Company CSFPL</Name>
        <TaxID>1060000062</TaxID>

    <PostalAddress>

           <AdressLine1>Main, 100, 212</AdressLine1>
           <AdressLine2>Main, 100, 212, N.5</AdressLine2>
            <PostCode>60633</PostCode>
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            <Country>PL</Country>
        </PostalAddress>
     </Organization>
   - <ReportParameters>
        <FiscalYear>2019</FiscalYear>
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    <StatementLines>

      - <StatementLine>
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Financial Statement Company CSFPL 2019 2019 2018 Category 30.364.21 ASSETS 5.138.00 Current Assets 5.138,00 30.364,21 Cash -3.990,00 -7.233,60 5.518.00 Trade and Other Receivables 23.002.96 3.610.00 14.594,85 Inventories Intangible Assets 0.00 0.00 LIABILITIES AND EQUITY -8.434,25 -8.705,75 Current Liabilities -8.434,25 -8.705.75 Trade payables -8.084.45 -23.218,82 Current tax liability -3.486,93 -349,80 0.00 18.000.00 Other Current Liabilities 0,00 Equity 0,00 Retained earnings 0.00 0,00

Post-Process Adding a style sheet

E-invoice XML as HTML

```
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xmlns:ext="urn:oasis:names:specification:ubl:schema:xsd:CommonExtensionComponents-2"
xmlns:cbc="urn:oasis:names:specification:ubl:schema:xsd:CommonBasicComponents-2" xml
     <cbc:UBLVersionID>2.0</cbc:UBLVersionID>
     <cbc:CustomizationID>urn:www.cenbii.eu:transaction:biicoretrdm010:ver1.0</cbc:Custom</pre>
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    - <cac:AccountingSupplierParty>

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Company CSFNO copied from Education10Golden.EPIC06 Penny Lane

12600 S Torrence Ave.. 60633 / Chicago VAT Num.: 6691968



e-INVOICE

Electronic invoice customer James Baker

Bill Street Name

25465 Oslo

E-Mail: jbaker@duranadam.com Tel: 18001234567 Fax: 1800 4561231

VAT Num.: 789

 Extension Num
 urn:www.cenbii.eu:transaction:biicoretrdm010:ver1.0

 Scenario:
 urn:www.cenbii.eu:profile:bii05:ver1.0

 Invoice Type:
 380

 Invoice No:
 30069

 Invoice Date:
 18-07-2013

 Order No:
 49999

UUID:

Line	Item	Quantity	Unit Price	Discount %	Discount	VAT Rate	VAT	Other Taxes	Amt for Goods/Services
1	Component C1	1	325 USD			4,00 %	13,00		325,00 USD
$ldsymbol{ldsymbol{ldsymbol{eta}}}$									
<u> </u>									
\vdash									
<u> </u>									
\vdash									
\vdash									
							Total Ar	nount of Goods/Services	325,00 USD
								Total Discount	t
								VAT (0/-)	12.00.1100

5,00 USD
3,00 USD
3,00 USD
3,00 USD
1,25 EUR
5,30 EUR



Epicor Electronic Reports - Examples

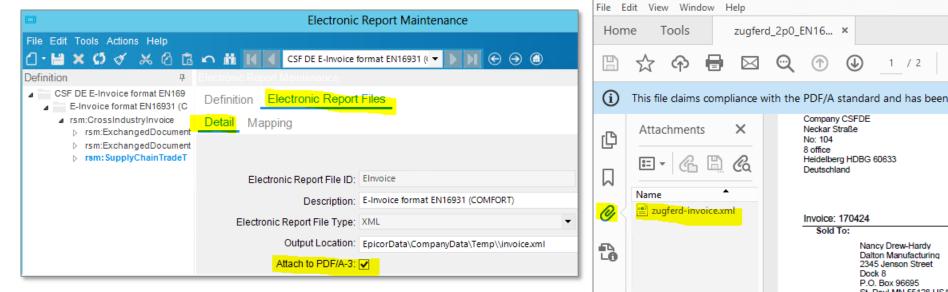
- ► E-Invoices (UBL 2.1/BIS 3.0, UN/CEFACT CII, ZUGFeRD/factur-x)
- ► GL Audit Files (e.g. SAF-T)
- Financial statements (Balance sheet, Income statement)
- ► E-Ledgers
- ► E-Delivery notes
- ► EDI files
- VAT declarations (MTD UK, GSTR1 IN)
- ► Bank payment files (e.g. SEPA/ISO20022)
- Data feeds from ERP to another system

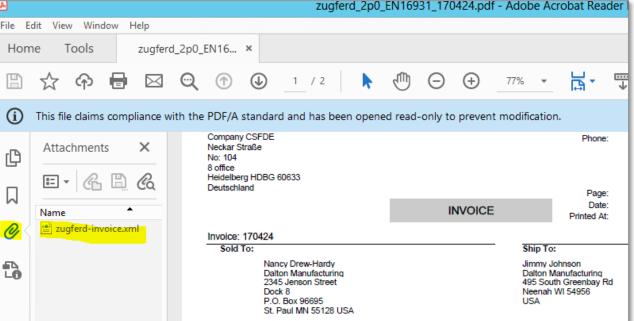


What is Coming in Epicor ERP 10.2.600?

Embed your XML file into a PDF/A-3 file

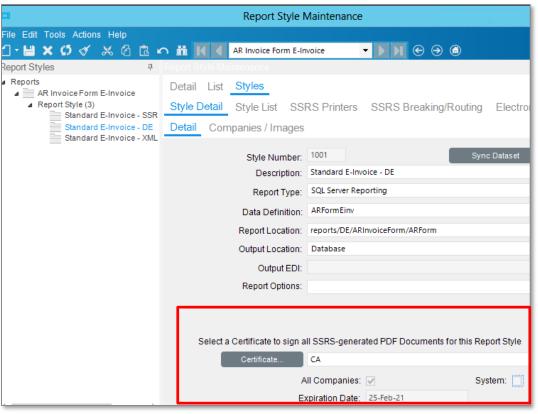
- Electronic Report outputs can be attached to the PDF/A-3 documents
- Define electronic report entry and check the flag Attach to PDF/A-3

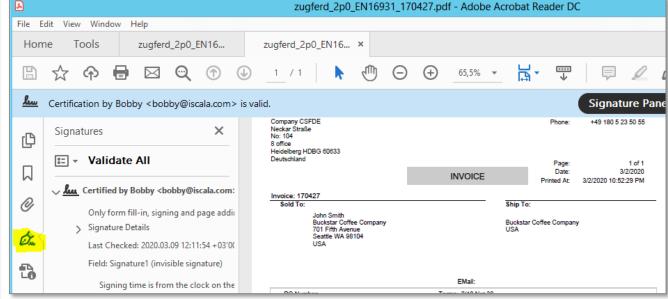




Digital Signature in PDF and PDF/A-3 Documents

Select the digital certificate to sign the PDFs in corresponding Report Style for E-invoice





Options to Create E-Invoicing Solutions

Options to Create E-Invoicing Solutions

- Epicor ERP 10.2.500 standard capability
 - Create XML, attach PDF to sales invoices and outgoing e-mails
- Epicor Electronic Reports
 - PDF/A-3, digital signature and token support
- ► Electronic Interface (EI)
 - Programs coded in C#
- Epicor Service Connect
 - Most sophisticated integration framework

Live Demo

Live Demo

- Analyzing Output File
- Create BAQs
- Create Report Data Definition
- Create Electronic Report
- ► Define Report Style / Link Electronic Report
- Create Menu for Report or Use Report Style
- Other Solutions

Epicor Service Connect

Aspect	Epicor Electronic Reports	Epicor Service Connect
Architecture	Organic part of Epicor ERP (module)	Separate product integrating to Epicor ERP Business Objects for each transaction type
Solution creation interface	User-friendly, built-in application screens in Epicor ERP, Solution Workbench (save, share, load easily)	Standalone application, more complex implementation
Run-time parameters	Flexible application screens with parameters (select i.e. period start/end dates, transaction types, output formats)	Programmable fixed or dynamic parameters
Messaging direction	One-way (output only)	Bi-directional communication via input and output channels
Data source	BAQ, EI, SQL tables in Epicor ERP	Input: incoming XML files Output: business events in Epicor ERP
Solution starts when	A report is run manually in the Epicor ERP application BPM triggers report execution	An event happens: 24/7 interception of business events, incoming files, server folders, FTP / behind the scenes
Fits best for	Generating electronic reports (list of transactions in a period)	Business transaction-based communication Integration to 3 rd party systems
Examples	SAF-T reports, VAT reports, electronic financial statements, invoices received/issued in a period, inventory balances, legally required e-reports	24/7 integration to third party systems Receive and send purchase/sales orders, deliveries/receipts, invoices/payments
Most used formats	Structured format (top nodes and sublevels) XML, JSON, CSV, TXT, Excel	Structured format (top nodes and sublevels) XML, JSON, CSV, TXT

Resources

Resources

- ► Epicor Electronic Reports Fact Sheet
- ► Epicor ERP Country Specific Functionality (CSF) Fact Sheet
- Key Contacts:
 - Kayhan Karayel, Product Manager
 - Patrick Ferrington, Software Development Manager
 - Szabolcs (Sabi) Ecsedi, Product Marketing Manager for Finance
- Contact your Epicor Sales Account Manager for more information!

Don't Forget:
You can check ERP 10's Online Help to
answer questions while using Epicor
Electronic Reports!

Epicor University

Knowledge is power | Unlock your potential

Questions and Answers

Please enter your questions in the Q&A window



Thank You!

Contact your Epicor Sales Account Manager for more details!

